

Tom Doran Biography

LinkedIn Profile: [linkedin.com/in/tom-doran-1098231/](https://www.linkedin.com/in/tom-doran-1098231/)



Tom Doran is President of HM Insurance Group and CFO for Highmark Health Plan.

As CFO for Highmark Health Plan, Tom is responsible for underwriting, actuarial and Financial Planning and Analytics. At HMIG, he is responsible for strategy, operational management and executive leadership. As the head of the company, he oversees HM's sales, operations, strategic partnerships, underwriting and actuarial services.

His areas of expertise include Stop Loss market dynamics and strategy, reinsurance, actuarial services, network contracting, pricing and reserving.

With more than 20 years of experience in the insurance industry, Tom came to Highmark from Medical Risk Managers (MRM), the largest Stop Loss MGU in the country, where he served as the company's president. Prior to that, Tom held the role of executive vice president at MRM, and he has actuarial experience at Aetna, Hartford Life and Aon Hewitt.

Tom earned a Bachelor of Science degree in Mechanical and Aerospace Engineering from Princeton University and worked as an

Aerospace Engineer for Grumman Aerospace upon graduation.

He is a fellow of the Society of Actuaries and a member of the American Academy of Actuaries.

Current Board of Director affiliations include:

- Autism Speaks – Western PA

Thought Leadership Topics:

Remote Workforce

- Optimizing remote workforce in sales and underwriting capacity

Predictive Modeling

- Predictive modeling application for underwriting and actuarial

Strategy Development

- Enterprise strategy development and implementation

Advancing Technologies

- Healthcare technology and digital transformation

Interviews/Articles:

Article in Pittsburgh Post-Gazette, August 8, 2019: Highmark Health lays out its plan now that the UMPC deal has been struck

<https://www.post-gazette.com/business/healthcare-business/2019/08/08/Highmark-financials-Holmberg-Allegheny-Health-Network-UPMC-insurance/stories/201908080159>

Article published in the Self Insurer Magazine, August 2011: Stop Loss and Network Discount Validation

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About Highmark Inc.

One of America's leading health insurance organizations and an independent licensee of the Blue Cross Blue Shield Association, Highmark Inc. (the Health Plan) and its affiliated health plans (collectively, the Health Plans) work passionately to deliver high-quality, accessible, understandable, and affordable experiences, outcomes, and solutions to customers. As the fourth-largest overall Blue Cross Blue Shield-affiliated organization, Highmark Inc. and its Blue-branded affiliates proudly cover the insurance needs of 4.5 million members in Pennsylvania, Delaware, and West Virginia. Its diversified businesses serve group customer and individual needs across the United States through dental insurance and other related businesses. For more information, visit www.highmark.com.